2011 Half Year Results

July 22, 2011

Safe harbor

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Mike Mack

Chief Executive Officer

First half 2011: overview

- Robust volume growth: Q2 +10%
  - high crop prices stimulating investment
  - broad portfolio across crops
- Operating performance
  - Crop Protection prices unchanged in Q2
  - significant improvement in Seeds profitability
- Launch of new strategy: integrated offer on a global crop basis
  - commercial integration ahead of plan
  - global crop teams fully operational
  - integrated pipelines: >$17bn post 2015

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First half 2011: update by region

North America

- Challenging weather conditions
- High corn acres
- Ethanol policy debate

Europe, Africa & Middle East:

- Widespread drought in Q2
- Acreage shift from cereals to corn
- Strong recovery in the CIS

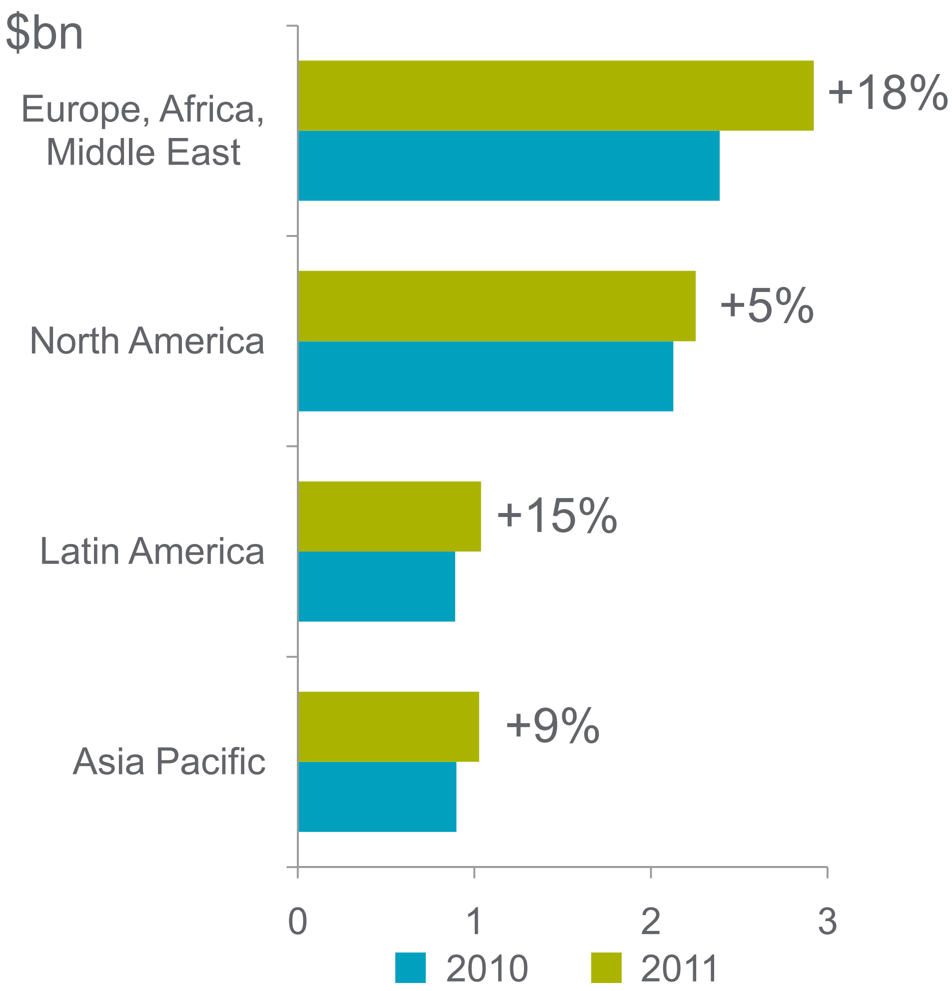
Latin America:

- High soybean price
- Acreage and yield increase
- Government focus on agriculture

Asia Pacific:

- High rice and cotton prices
- Ongoing productivity drive
- Increasing imports by China

First half 2011: integrated sales performance



- Broad corn portfolio
- Sunflower leadership

- Strong seeds performance
- Improving price trend

- Fungicide, insecticide strength
- Seeds expansion

- Expansion on rice
- DURIVO roll-out

Growth at constant exchange rates
Excluding Lawn & Garden

Europe, Africa and Middle East: highlights

- Strong growth despite adverse weather
- France sales up by >15%:

  Axial® Callisto® Cruiser®
- CIS sales up by >50%: sunflower, cereals, corn, sugar beet
- Double digit growth in Vegetables seeds
- Building integrated programs: Almeria in Spain, partnership with MARRONE Bio Innovations

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North America: highlights

- Azoxystrobin: sales volume +63%, price +5%
- Corn & Soybean seeds: sales +19%
  - AgrisureViptera™ ~20% of portfolio: sold out
  - traits expansion
  - upcoming refuge reduction solutions
- Commercial integration from July 1

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John Ramsay

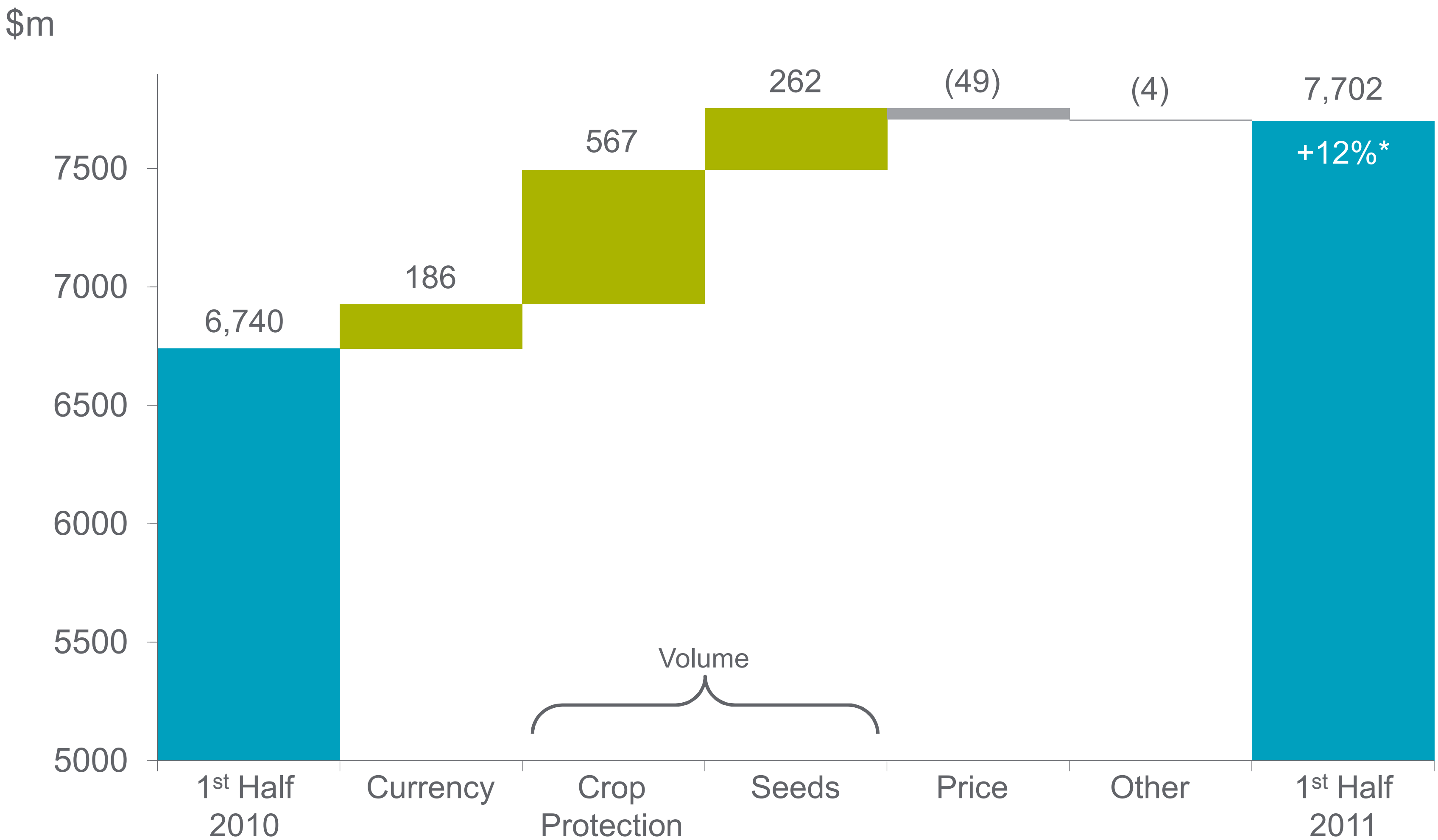
Chief Financial Officer

Financial highlights

- Sales $7.7 bn, up 14%
- Gross margin* 52.1%
- EBITDA up 10%* to $2.15 bn
- Net income up 14% to $1.4 bn
- EPS** up 12% at $15.60
- Free cash flow: $249m

* At constant exchange rates
** Fully diluted basis, excluding restructuring & impairment

Reported sales progression



* At constant exchange rates

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Crop Protection performance

- Sales: $5.6 bn, up 10%*
  - volume +12%; price -2%
  - Q2: volume +9%; price unchanged

- EBITDA**: $1.64 bn (2010: $1.57bn)
  - margin* 29.3% (2010: 31.5%)
  - impact of Q1 pricing
  - continued growth investments

* At constant exchange rates
** Excluding restructuring & impairment

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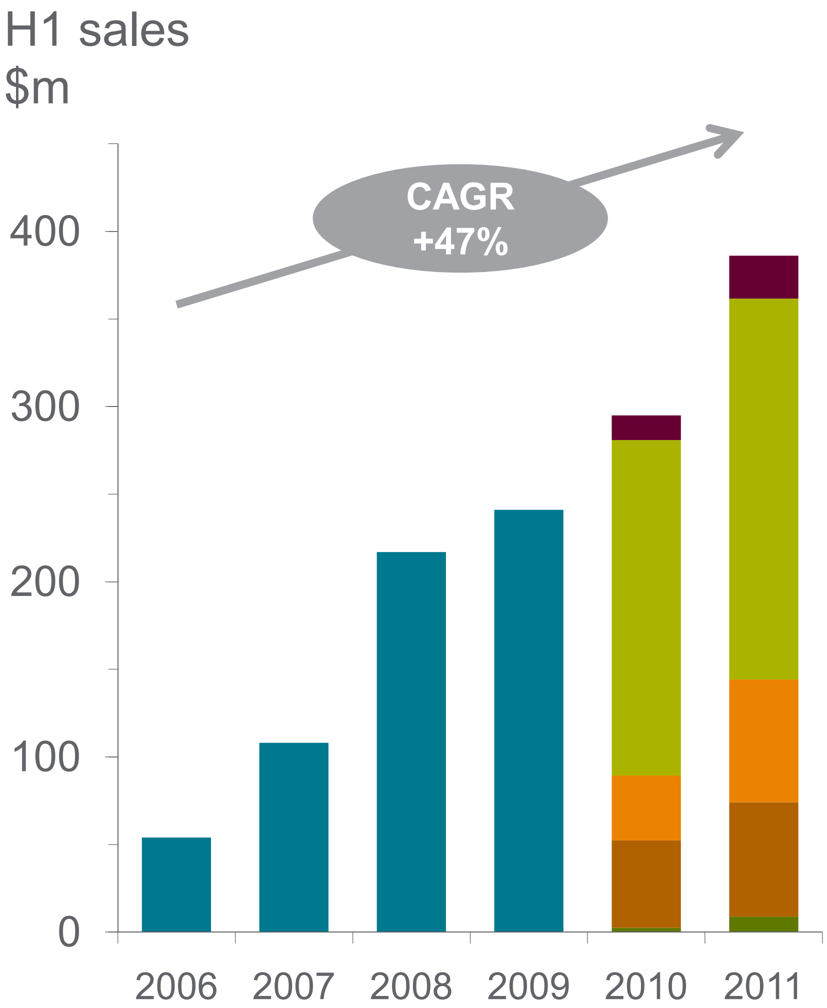
Crop Protection: favorable price outlook

% variance vs. prior year*

- Pricing stabilization achieved; improving trend
- Volume growth across all regions, product lines
- LATAM price positive in H1
- H2 outlook positive
- Further price increases for next season

* At constant exchange rates

New products: strong global growth



Avicta® launch on US soybean, extended use in cotton

Axial® launch on cereals in France, Iberia

Durivo® launch on vegetables in China; continued growth in Brazil

Revus® strong performance on potatoes in Northern Europe

Seguris® first sales on wheat in UK

Growth at constant exchange rates

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Seeds performance

- Sales: $2.1 bn, up 17%*
  - volume +15%, price +2%
  - growth in all regions, product lines

- EBITDA**: $537m (2010: $352m)
  - margin* 26.4% (2010: 20.0%)
  - corn portfolio enhancement
  - strong growth in sunflower, vegetables

* At constant exchange rates
** Excluding restructuring & impairment

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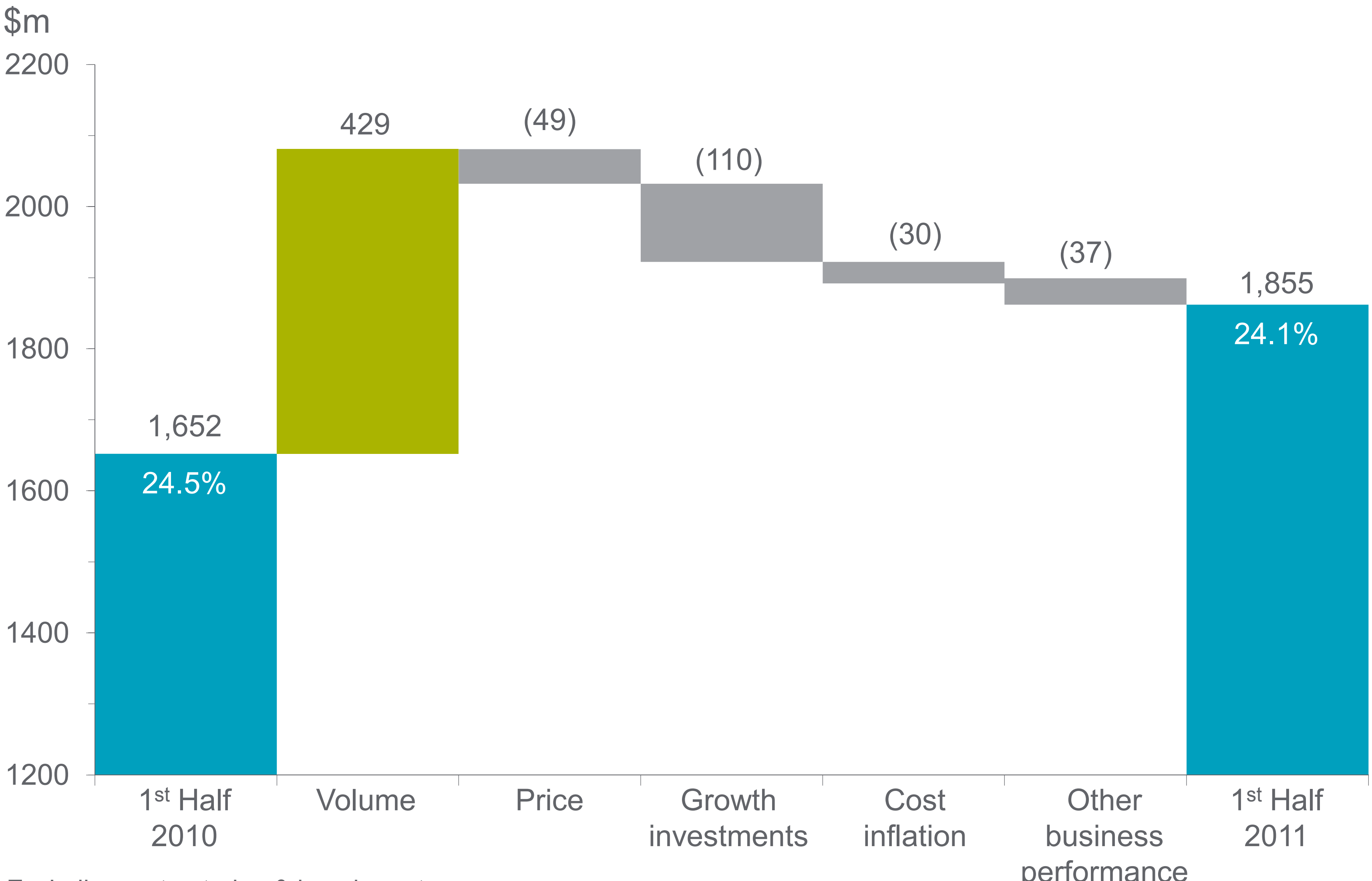
Operating income



Excluding restructuring & impairment

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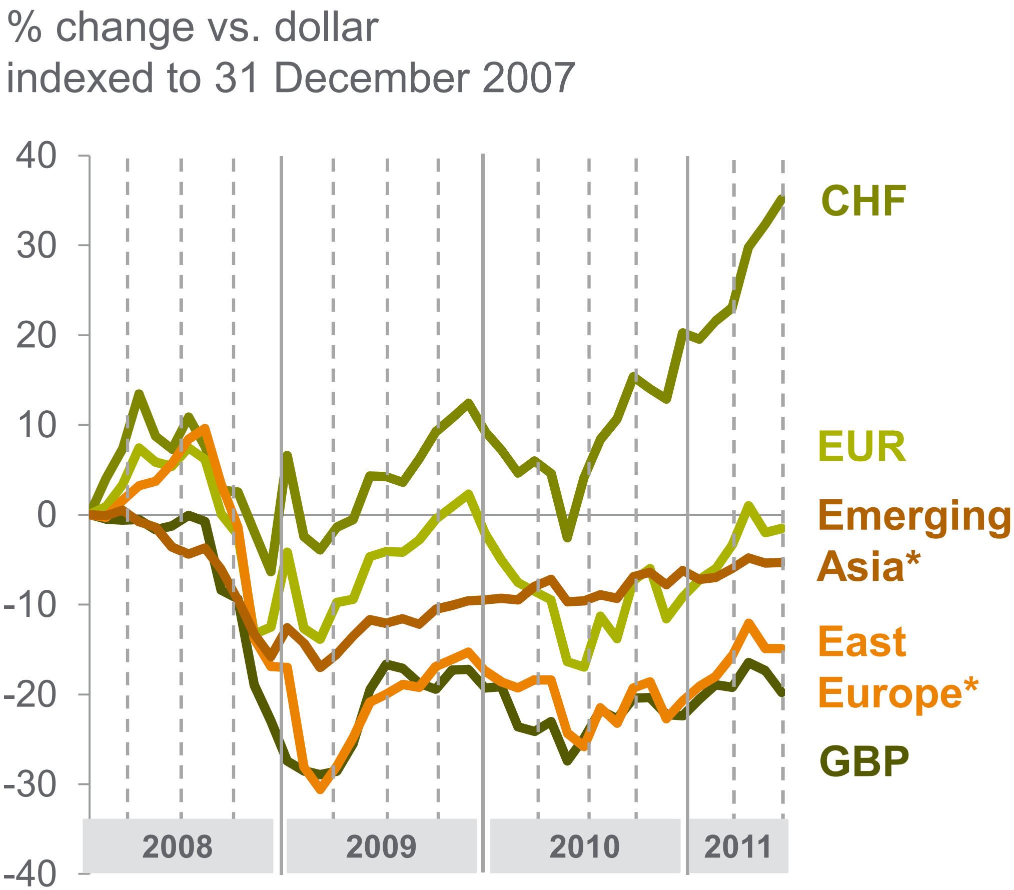
Currency movements: Swiss franc strength



- Continued CHF strength: up 15% versus USD
- Hedging gains in H1 offsetting underlying exposure
- Stable emerging markets currencies
- Negative $75m full year EBITDA impact

* Basket of currencies

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Net income

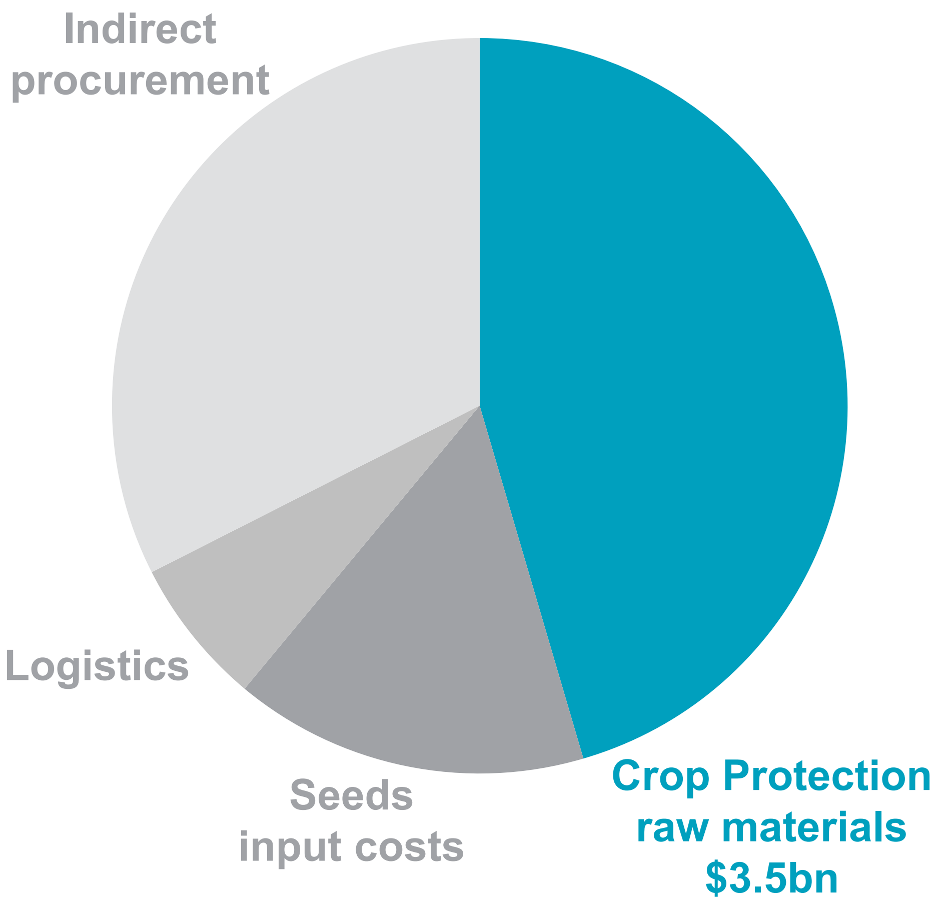
$m	H1 2011	H1 2010
Operating income	**1,855**	**1,652**
Net financial expense	(67)	(55)
Taxation	(339)	(306)
Tax rate	*19%*	*19%*
Restructuring*	(21)	(53)
Net income	1,427	1,254
Earnings per share**	**$15.60**	**$13.95**

* Net of tax

** Fully diluted basis, excluding restructuring & impairment

Raw material purchasing efficiency

Global purchasing of goods, services



- 75% of raw material contracts long term
- Up to 12 month lag in oil price
- 2011 EBITDA raw material impact neutral
- Estimated 2012 oil/raw material impact <$100m

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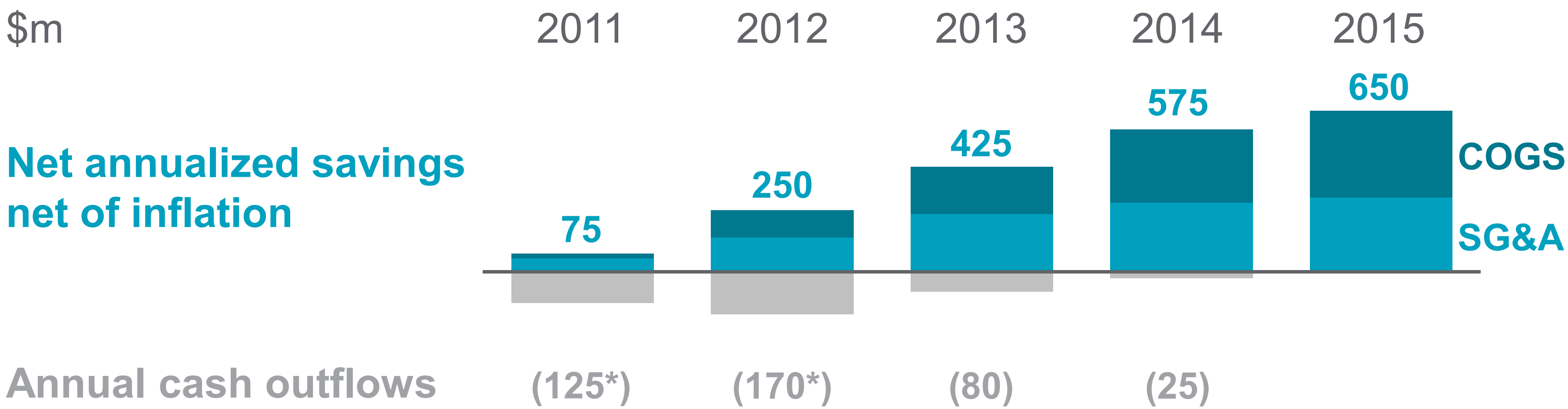
Integrated business model: efficiency gains



- Integrated supply chain: $300m
- Indirect procurement: $200m
- Integrated commercial organization: $150m
- 2011 income statement charge: ~$150m**

* Excluding $115m in 2011, $115m in 2012 in respect of previous program

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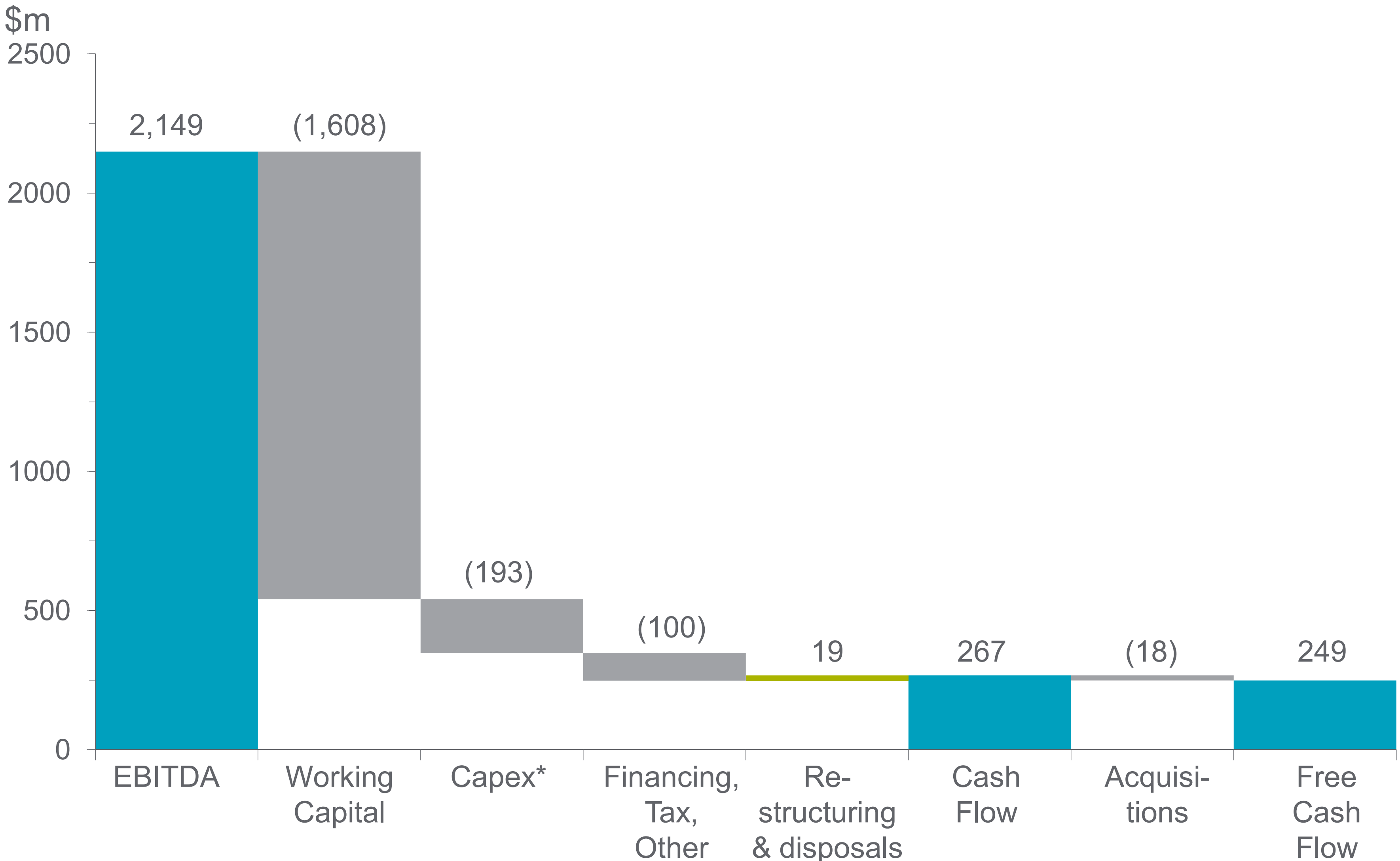
Cash flow



* Investment in fixed tangible and intangible assets

Strong balance sheet: key ratios

1st Half	**2011**	2010
Average trade working capital	**37%**	43%
Inventories	**30%**	34%
Accounts receivable	**31%**	33%
Accounts payable	**24%**	24%

- Further improvement in trade working capital ratios
- Inventory reduction reflecting strong volume growth
- Rigorous risk management

Full year outlook

- Continued volume momentum
- H2: positive pricing
- Margin improvement at CER
- Free cash flow in excess of $1bn
- CFROI above 12%

Mike Mack

Chief Executive Officer

Outlook by region

North America

- Corn fungicide usage increasing
- Canada inventories declining
- Higher seed prices for next season

Europe, Africa & Middle East:

- Increase in winter oilseed rape acreage expected
- Wheat supply still tight

Latin America:

- Attractive grower profitability
- Strong soybean fundamentals; second season corn potential
- Increased sugar cane opportunity longer term

Asia Pacific:

- Monsoon in progress
- Higher winter crop acreage expected in Australasia
- Intensification, GM adoption increasing

New strategy gaining momentum

- Leveraging our global presence across crops
- Ongoing investments in our integrated offer
- Maintaining industry-leading profitability
- New business models: expanding the market
- Driving above-market growth

Bringing plant potential to life