



2015 Third Quarter sales

Basel: October 15, 2015

SAFE HARBOR

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THIRD QUARTER 2015 OVERVIEW

Sales unchanged at CER*



Sales 8% lower excluding Brazil sales terms change and glyphosate reduction



Challenging conditions in Latin America: drawing on long experience of managing customer relationships and credit risk



New products continue to perform well



Improving business quality: glyphosate reduction, increasing corn trait revenue, AOL program on track

*At constant exchange rates

THIRD QUARTER AND NINE MONTHS SALES

Third quarter sales



Sales unchanged* at \$2.6bn



Reported sales 12% lower



Integrated sales unchanged* at \$2.5bn

Nine months sales



Sales 2%* higher at \$10.3bn



Reported sales 11% lower



Integrated sales up 3%*
- volume -2%, price +5%

Integrated sales exclude Lawn and Garden

*At constant exchange rates

THIRD QUARTER 2015: INTEGRATED BUSINESS UPDATE BY REGION

North America: -22%



Sales ex glyphosate -20%

Selective herbicide phasing: ACURON™ launch

Low commodity prices affecting fungicide applications

Latin America: +13%



Sales excluding change in sales terms and glyphosate 8% lower

Real depreciation; customers facing liquidity squeeze

Strong demand for ELATUS™

Europe, Africa & Middle East: -1%



Dry weather affecting herbicide applications

Continued resilience in CIS: further price increases

Strong performance year to date

Asia Pacific: -9%



Extended drought in ASEAN, weak monsoon in South Asia

High rice stocks and reduced farm support in Thailand

Sustained price increases

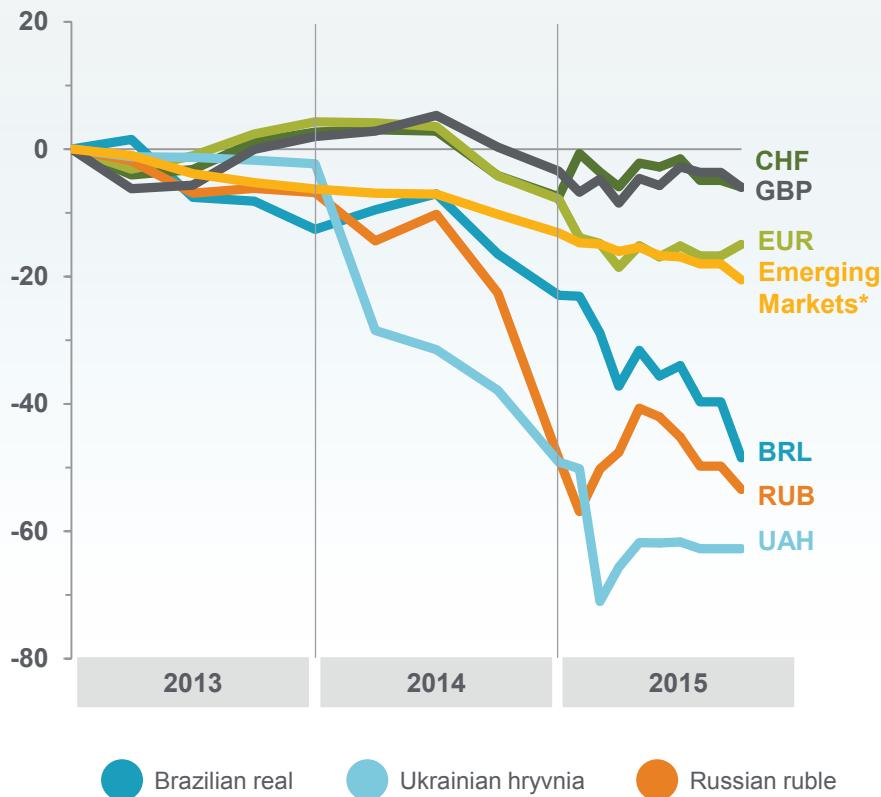
Growth at constant exchange rates

CURRENCY MOVEMENTS

End quarter % change vs. dollar

(2015 end month % change vs. dollar)

Indexed to December 31, 2012



BRL USD exchange rate **-28%** in Q3,
-50% ytd

CIS: further RUB weakness;
ytd currency impact entirely offset by price

EUR, CHF, GBP: EBITDA protection
through hedging

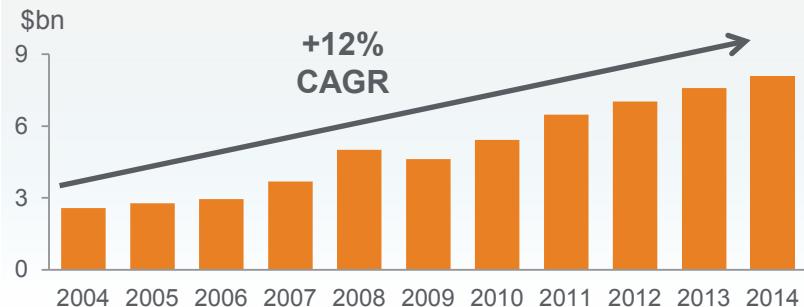
Full year EBITDA currency impact ex
CIS: **~\$130m**

FY net financial expense **~\$270m**:
hedging costs and unhedged exposures

*Sales-weighted basket of emerging market currencies excl. BRL, UAH, RUB

TRACK RECORD IN EMERGING MARKETS

Sales development in emerging markets



Price and currency impact on sales in EM



Industry leading position in emerging markets

Solid experience in managing profitability in volatile conditions

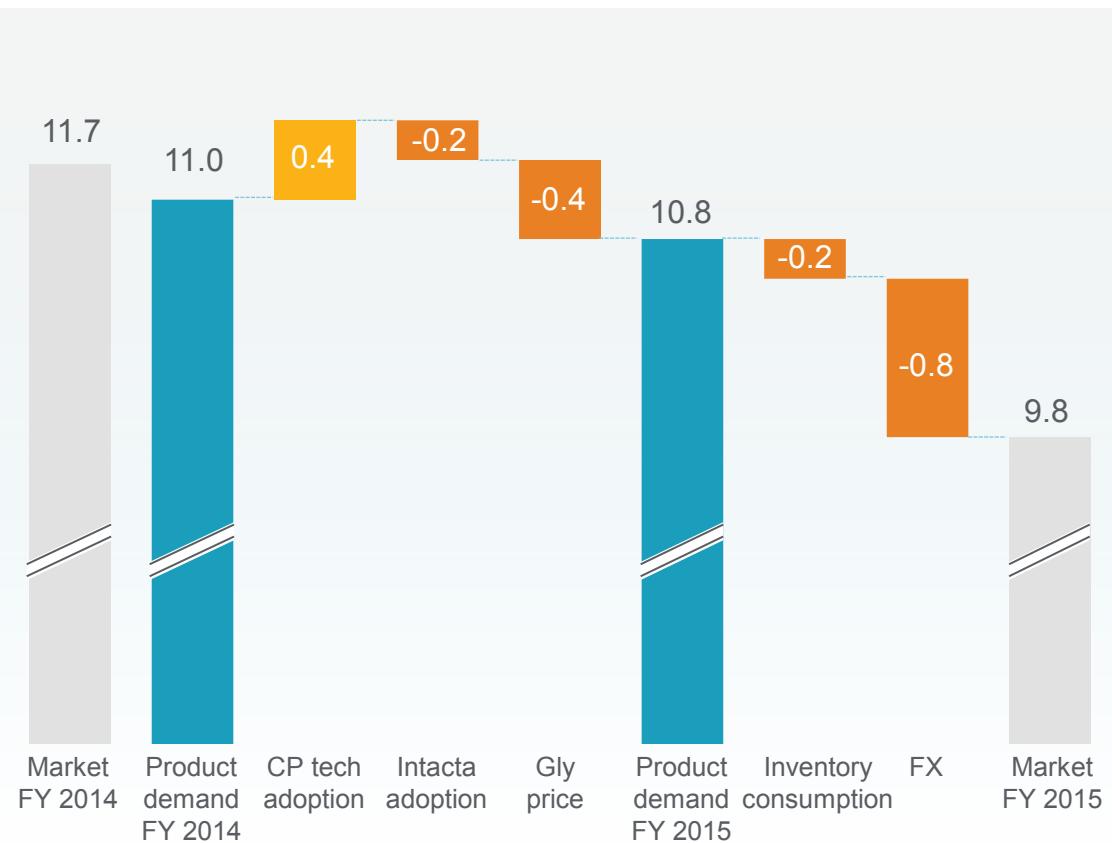
Innovations in financial solutions

Strong track record in offsetting currency headwinds through price increases

Selective extension of credit

BRAZIL: UNDERLYING DEMAND RESILIENT

Evolution of crop protection market (\$bn)



Market expected to decline by **16%**:
FX and glyphosate are main causes

High insecticide inventories
compounded by low pest pressure

Limited impact of Intacta
penetration

Technology adoption even in
adverse market conditions

Source: Syngenta estimates

CROP PROTECTION: THIRD QUARTER SALES UP 3%

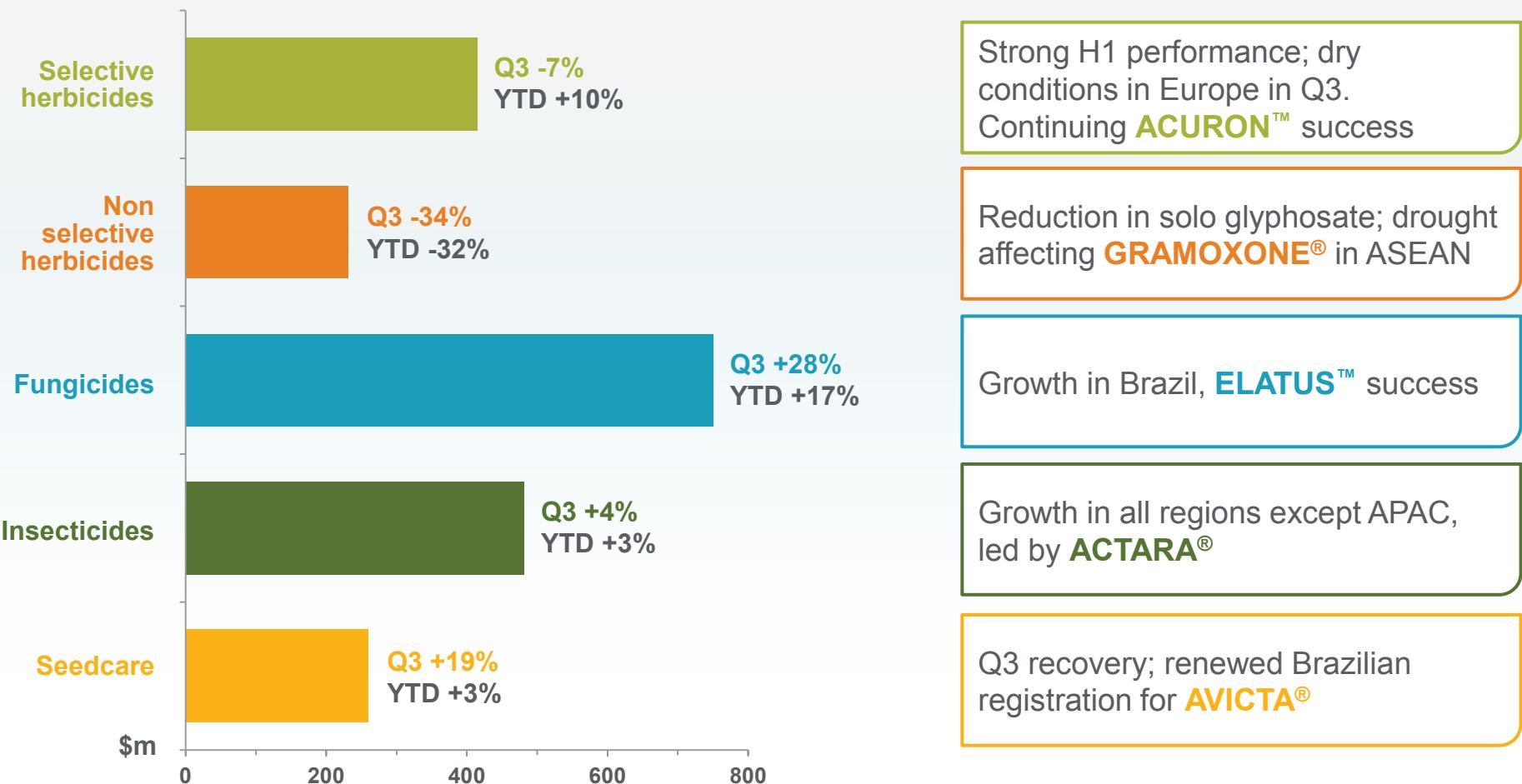
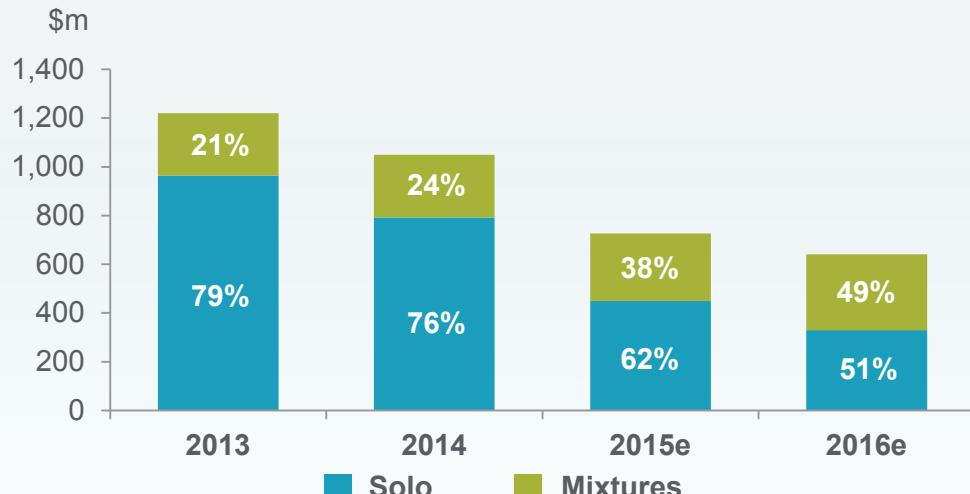


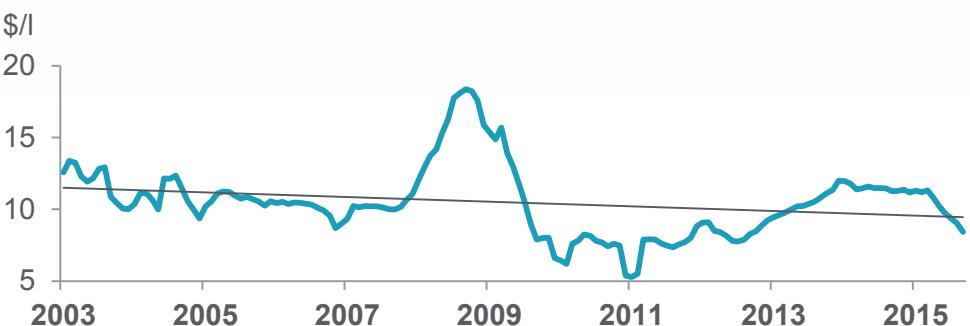
Chart excludes 'Other': Q3 \$32m; YTD \$85m
Growth at constant exchange rates

GLYPHOSATE: ACCELERATED REDUCTION OF SOLO, SIGNIFICANT MIX IMPROVEMENT

Full year glyphosate sales



Glyphosate selling price



Strategic reduction of solo:
sales impact started in 2014

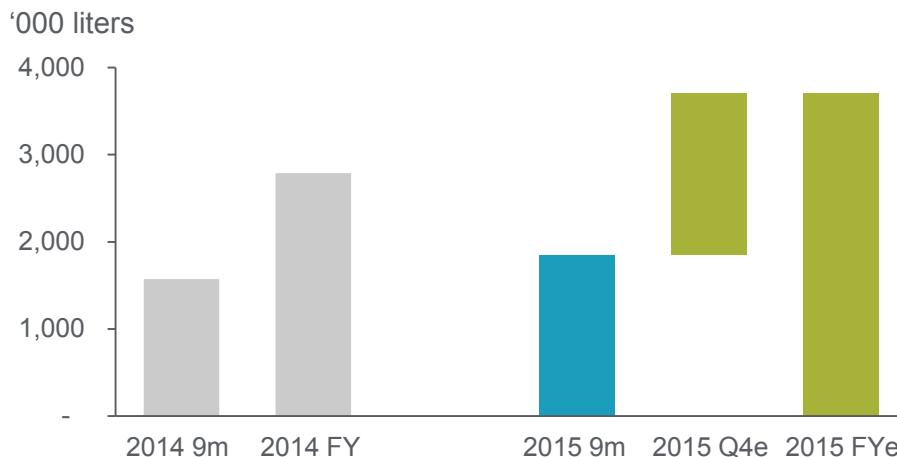
2015 volume impact: ~(\$250m)

Mixtures to represent half of sales
by 2016: higher margins

Improving profitability through
targeted action

ELATUS™: ON TRACK WITH SALES OBJECTIVES

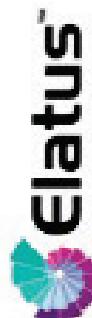
Sales volumes in Brazil



YTD volumes **>65%** of 2014 full year

FY sales expected to reach **>\$400m** including negative currency impact

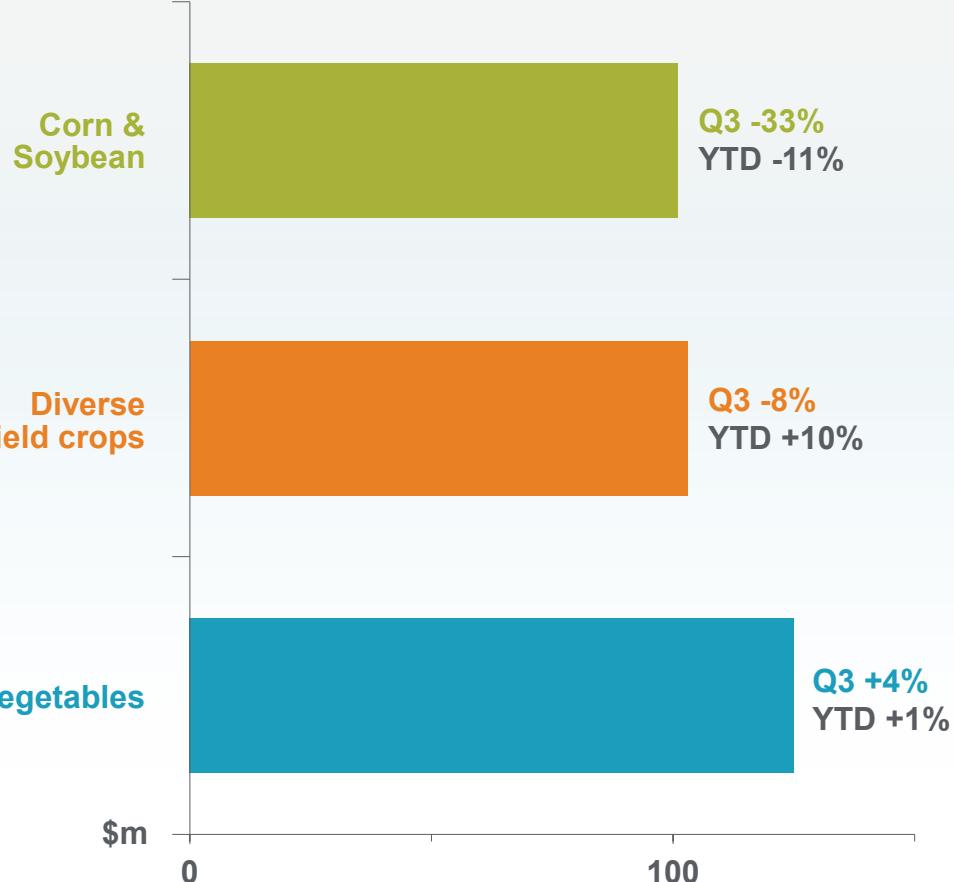
US registration of **SOLATENOL™** received in September



2015 AGROW award winner in the "Best new crop protection product or trait" category

Meeting an urgent grower need: strong uptake in adverse market conditions

SEEDS: THIRD QUARTER SALES DOWN 15%



USA: growth in corn, lower soybean acres
Brazil: change in sales model

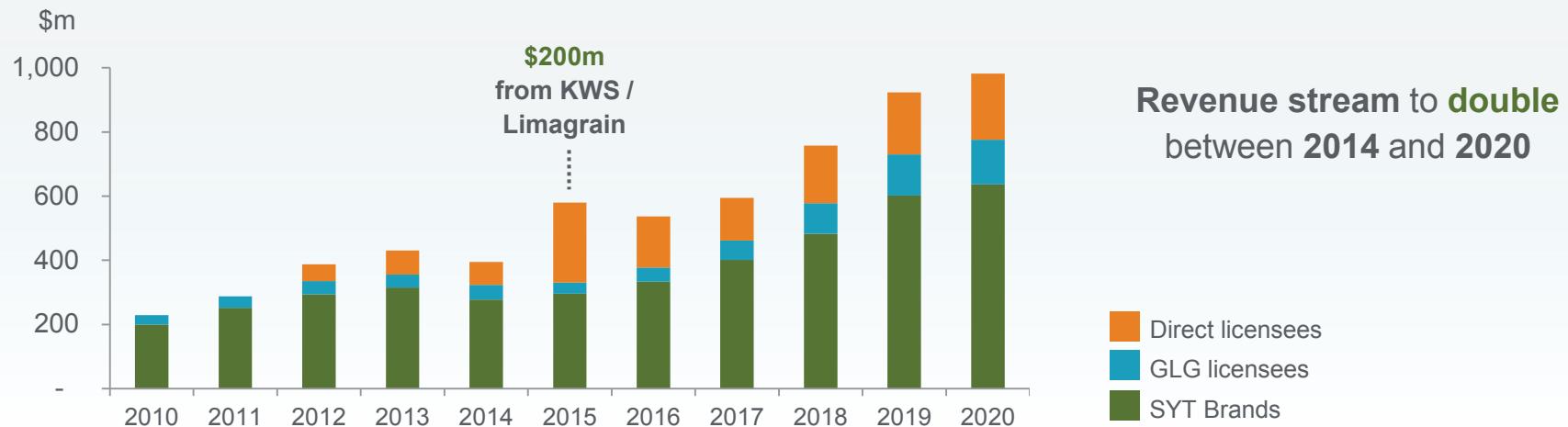
Strong HYVIDO® barley uptake in Europe;
sunflower and oilseed rape lower

Growth in all regions except APAC;
broad-based price increases

Growth at constant exchange rates

SEEDS: VALUE CREATION THROUGH TRAIT OUTLICENSING

Corn trait revenue and royalty income – cash basis



Traits



Access to market

Access independent seed companies

Direct licensing to other majors

Branded business enablement

Complete independent corn trait platform

Comprehensive insect control including Refuge In a Bag

MIR 162 now licensed to Monsanto, DuPont Pioneer, Dow, KWS, Limagrain

KWS / Limagrain license: 2015 EBITDA benefit ~\$150m

OUTLOOK

Continuing improvement
in profitability



Sales around 2014 level at constant exchange rates



Double digit increase in EBITDA at constant exchange rates



Mid single digit decline in reported EBITDA



On track to deliver targeted operational leverage savings in 2015



Maintaining robust free cash flow generation

OUR FOCUS



Expanding our leadership position in turbulent market conditions



Delivering new products and pipeline:
peak sales >\$6 billion



Four years' experience of integration:
commercial expertise, targeted offers



Delivering world-class efficiency through our AOL program



Unlocking the inherent worth of our global seeds portfolio



Underlying demand resilient

Bringing plant potential to life